WHY DO INCREASED ARREST RATES APPEAR TO REDUCE CRIME: DETERRENCE, INCAPACITATION, OR MEASUREMENT ERROR?

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This paper attempts to discriminate between deterrence, incapacitation, and measurement error as explanations for the negative empirical relationship between arrest rates and crime. Measurement error cannot explain the observed patterns in the data. Incapacitation suggests that an increase in the arrest rate for one crime will reduce all crime rates; deterrence predicts that an increase in the arrest rate for one crime will lead to a rise in other crimes as criminals substitute away from the first crime. Empirically, deterrence appears to be the more important factor, particularly for property crimes. (JEL K42)

I. INTRODUCTION

Beginning with the seminal work of Becker [1968], an extensive economic literature has analyzed criminal behavior and issues of criminal justice. The linchpin of the economic model of crime is the concept of deterrence: rational agents, faced with higher probabilities of detection or more severe sanctions, will commit fewer criminal acts.

In the real world, however, there are a number of obstacles to effective deterrence. First, criminals may be poorly informed about the likelihood of detection, or may be overly optimistic about their own criminal abilities. Second, whereas the benefits of crime accrue immediately, the costs of crime (e.g., imprisonment) are administered with a substantial lag. To the extent that criminals are myopic (Wilson and Herrnstein [1985]), even large punishments will have little weight in the current decision of whether or not to commit a crime. Finally, among certain groups, serving time in prison is seen as a rite of passage so that being arrested is sometimes viewed as a positive outcome by the criminal (Venkatesh [1994]).

Ultimately, whether deterrence is of practical applicability is an empirical question. Testing for deterrence is difficult because increasing the expected punishment of a criminal act (either through a higher likelihood of detection, or via increased sanctions conditional on being caught), reduces crime in two ways. The first channel is deterrence: larger penalties will lead criminals to commit fewer crimes. The second channel is incapacitation. If criminals commit multiple offenses and punishment takes the form of imprisonment, increasing the expected sanction will also reduce crime by getting criminals off the streets. While a criminal is imprisoned, he is unable to engage in criminal actions that otherwise would have been taken.

The primary source of empirical evidence in favor of deterrence comes from studies that relate measures of the likelihood or intensity of punishment (typically the aggregate arrest rate for a particular crime) to the reported level of that crime. Consistent with the pre-

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dictions of the deterrence hypothesis, such studies almost always uncover a negative relationship between punishment and crime rates. There are, however, two major shortcomings of those studies. First, they have no power to differentiate between deterrence and incapacitation effects; both deterrence and incapacitation effects are expected to increase with the expected punishment. Without imposing arbitrary functional form restrictions on the utility function of criminals, the two channels cannot be distinguished using this approach. Second, data limitations lead to the possible presence of endogeneity bias in the same direction as predicted by deterrence. The hypothesized relationship in the economic model of crime relates the true arrest rate (arrests/total crimes) to total crime. Because total crimes are not observed by the econometrician, however, the actual measure of both the crime rate and the arrest rate used in empirical studies are computed using reported crimes in place of total crimes. Any measurement error in reported crime will therefore appear both in the left-hand-side variable and in the denominator of the right-hand-side variable. It is straightforward to show that unlike the standard measurement error case, where the estimated coefficients tend to be biased towards zero, measurement error of this type will lead to a negative bias, even if the true coefficients are already negative (Gibbs and Firebaugh [1990]). Given that only 38% of all crimes are reported to the police according to victimization surveys (Bureau of Justice Statistics [1994]), the potential for measurement error in reported crimes would appear substantial.

This paper attempts to discriminate between deterrence, incapacitation, and measurement error as explanations for the empirical relationship between arrest rates and crime. The issue of measurement error is addressed first. By comparing parameter estimates generated by models that are differentially affected by measurement error, Griliches and Hausman [1986] provides a means of identifying the presence of measurement error in panel data and obtaining consistent parameter estimates in spite of measurement error. Although their results relate to the standard measurement error problem, it is straightforward to demonstrate that their logic extends to the particular measurement problem at hand. First-differenced data is likely to be greatly affected by measurement error because first differencing removes much of the signal, leaving more of the variance to be accounted for by measurement error. Longer differences (e.g., $Y_t - Y_{t-n} = \beta (X_t - X_{t-n})$, where $n > 1$) retain more of the signal and therefore should be less biased. Using a panel of city-level arrest data from 1970–1992 for the seven index crimes (murder, rape, aggravated assault, robbery, burglary, larceny and motor vehicle theft), little evidence is uncovered to suggest that measurement error is important in explaining the observed relationship between arrest rates and crime. Moving from first differences to longer differences has no systematic effect on the estimates.

Having addressed the issue of measurement error, the paper turns to the question of deterrence versus incapacitation. Assuming that criminals commit multiple offenses and engage in a range of criminal activities, the response of one crime to changes in the expected punishment for a second crime sheds light on the relative importance of deterrence and incapacitation because those effects have opposite signs. For example, if burglary and larceny are substitutes, deterrence predicts that an increase in the expected punishment for burglary should lead criminals to substitute away from burglaries toward larcenies. Incapacitation effects, on the other hand, imply that an increase in the arrest rate for burglary will lead to a greater number of burglars who are behind bars. Having more burglars locked up should reduce the number of larcenies, assuming that burglars sometimes commit larceny as well. By combining elasticities of crime with respect to own-crime arrests and arrests for other crimes with information about the frequency of crime commission and expected time served, the relative importance of deterrence and incapacitation can be determined. The empirical results suggest that incapacitation predominates for rape, incapacitation and deterrence are of equal mag-

3. Incapacitation in this context refers to “net” incapacitation, i.e., the reduction in aggregate crimes as a result of incapacitation. To the extent that incapacitating one criminal leads to other criminals committing more crimes (e.g., the arrest of one drug dealer may simply lead a second to take his place), net incapacitation effects will be less than the number of crimes the incarcerated individual commits when free. From a social perspective, it is net incapacitation that is relevant.
nitude for robbery, and that deterrence effects outweigh incapacitation for aggravated assault and property crimes. Among property crimes, deterrence effects appear to account for more than 75% of the observed effect of arrest rates on crime.

The results of this paper have important implications for public policy, especially with respect to the policy of "three strikes and you're out." In order for "three strikes" legislation to be an attractive approach to crime reduction, deterrence rather than incapacitation must be the operative factor. If the only effect of increasing the arrest rate is incapacitation, then it would be foolhardy to incarcerate criminals for life since the frequency of criminal activity declines steeply for almost all individuals after the early twenties (Blumstein et al. [1986]). In this scenario, a "three strikes" policy would lead to dramatic increases in prison populations, filling the prisons with old men who would not be committing crimes if they were free. In contrast, if the primary effect of the arrest rate is through deterrence, a "three strikes" policy becomes much more attractive. Faced with very stiff penalties, the crime rate will fall, and the overall effect on the prison population is indeterminate (McCormick and Tollison [1984]).

The structure of the paper is as follows. Sections II and III examine measurement error as an explanation for the observed pattern of coefficients. Section IV demonstrates that deterrence and incapacitation have conflicting predictions about the effect of an increase in one crime's arrest rate on the level of other crimes, and uses this insight to estimate the relative magnitude of the two effects. Section V considers the policy implications of the empirical estimates and offers a brief conclusion.

II. ERRORS-IN-VARIABLES AND THE APPARENT EFFECT OF ARREST RATES ON CRIME

The reliance on reported crime data in estimating the effect of arrest rates on crime may lead to potentially biased estimates if there is measurement error in reported crimes. Assume, for instance, that the true relationship between crime and arrests is as follows:

\[ \ln(c_t) = \ln(a_t / c_t) + \varepsilon_t \]

where \( t \) indexes time periods, \( c \) is the true number of crimes, \( a \) is the number of arrests, \( \varepsilon \) is a random noise term. The economic model of crime predicts \( \lambda < 0 \); as the risk of apprehension increases, criminal activity becomes less attractive.

The econometrician does not observe the true number of crimes in equation (1), but rather the number of crimes that are reported to the police. Denoting the number of reported crimes \( c' \), let this quantity vary according to

\[ c'_t = \gamma_t c_t \]

where \( \gamma \) is the percentage of crimes reported to the police in period \( t \). For simplicity, it is assumed that the reporting rate \( \gamma \) is uncorrelated with the true crime rate, although that assumption is not critical to what follows. Combining equations 1 and 2, the actual specification estimated by the econometrician is

\[ \ln(\gamma_t c_t) = \lambda \ln(a_t / \gamma_t c_t) + \varepsilon_t. \]

Bias arises because the right-hand-side variable of interest, the arrest rate, is defined as the percentage of reported crimes that are cleared by arrest. Any stochastic error in the reporting rate \( \gamma \) will also appear in the denominator of the arrest rate. Ceteris paribus, when the reporting rate is high, reported crimes are high and the arrest rate is low, inducing a negative bias in \( \lambda \). A downward bias in \( \lambda \) exaggerates the impact of arrests on the crime rate.\(^4\)

Griliches and Hausman [1986] present a method that identifies and corrects for the presence of measurement error in panel data. The intuition underlying Griliches and Hausman is that the bias associated with measurement error is sensitive to the choice of esti-
mator. For example, it is well known that estimating with first differences tends to exacerbate the bias due to measurement error. By comparing alternative estimators that are differentially affected by the presence of measurement error, it is possible to determine the extent of the problem and correct for it. More formally, taking the simplest possible case, assume that the true model is as follows:

$$y_{it} = a_i + \beta z_{it} + \eta_{it}$$

where $a_i$ are unobserved individual-fixed effects, and $\eta$ is an i.i.d. error term with mean zero and variance $\sigma_\eta^2$. The underlying $z_{it}$ however, are not directly observed. Rather, only an imperfect signal, $x_{it}$ is available:

$$x_{it} = z_{it} + v_{it}$$

where $v$ is an i.i.d. measurement error with variance $\sigma_v^2$.

Finally, assume that, in contrast to the measurement error, the realizations of $z_{it}$ are positively serially correlated, as is typical in economic time series:

$$\sigma_{z_{t+1},z_t} = \rho^t$$

where $\rho$ is assumed between zero and one. Among the possible sources of such serial correlation are nonstationarity of the underlying process, serial correlation in the shocks that determine $z_{it}$ partial adjustment in $z_{it}$ due to informational or behavioral lags, or convex adjustment costs in $z_{it}$.

As Griliches and Hausman demonstrate, it is possible to compare the asymptotic bias in estimates of $\beta$ as one moves from a first-difference estimator to second differences (i.e. $y_{it} - y_{it-2} = \beta(x_{it} - x_{it-2}) + \eta_{it} - \eta_{it-2}$), and other higher order differences. In particular, the asymptotic bias given equations (4) to (6) is

$$\lim b_j - \beta = -\left(\sigma^2_{\beta}\right) / \left(\sigma^2_{\gamma}(1 - \rho) + \sigma^2_v\right)$$

where $b_j$ is the parameter estimate of $\beta$ obtained using the $j$-difference estimator. Measurement error attenuates the estimates of $\beta$ since the bias carries the opposite sign of $\beta$. As long as $\rho$ is positive and less than one, the asymptotic bias decreases as longer differences are utilized. The changes in the bias can be large: if $\sigma^2_{\beta}$ is five times the size of $\sigma^2_{\eta}$, and $\rho = .8$, the asymptotic bias of the first-difference estimator is $-.5\beta$, while the asymptotic bias of the fourth-difference estimator is approximately half that magnitude.\footnote{Similarly, one can compute the bias of a fixed-effects estimator. The intuition for their result, however, emerges more clearly by comparing short and long differences, so discussion is limited to those estimators. For a more thorough and general treatment, see Griliches and Hausman [1986].}

While the precise results of Griliches and Hausman do not directly apply to measurement error that affects both the right-hand and left-hand-side variables presented in equation (3), the intuition does carry over. Algebraic manipulation of equation (3) yields the following analog to equation (7):

$$\lim \lambda = -\left\{\sigma^2_{\lambda}(1 + \lambda) / \left(\sigma^2_{\lambda}(1 - \rho) + \sigma^2_v\right)\right\}$$

where $\lambda_j$ is the estimator based on the $j$th-difference, $\sigma^2_{\lambda}$ is the variance in the reporting rate, $\sigma^2_v$ is the variance in the true arrest rate, and $\rho$ is the serial correlation in the true arrest rate. The derivation of equation (8), which is straightforward, is presented in an earlier version of this paper. The intuition for the difference between equations (7) and (8) is as follows. In the standard errors-in-variables case, the measurement error is uncorrelated with the left-hand-side variable. Thus, if the measurement error could be separated from the true signal, the coefficient on the measurement error would be zero. The OLS coefficient is a weighted average of the true coefficient and the zero coefficient associated with the measurement error. In the arrest-rate case, the measurement error coefficient is $-1$ (i.e., in the regression $\ln(\gamma) = \beta \ln(1/\gamma)$, $\beta = -1$). As a consequence, the OLS estimate of reported crimes on the arrest rate with reported crimes

\footnote{For arrest rates, the right-hand-side variable of interest in this paper, $\rho$, ranges from .62 to .90 across crime categories when calculated based on variation both across cities and over time. When only within-city variation over time is considered, the correlations range from .36 to .76.}
in the denominator is a weighted average of the true coefficient and $-1$. Therefore, errors-in-variables in the number of reported crimes leads to a bias that exaggerates rather than attenuates the estimated coefficients, as long as $0 > \lambda > -1$ (the likely case when examining elasticities of crime with respect to the arrest rate). As long as $\rho$ is between zero and one, the magnitude of the asymptotic bias declines as longer differences are used.\footnote{In the more general case that allows for serial correlation in the measurement error (here the reporting rate), longer differences will be less asymptotically biased as long as the degree of serial correlation in the measurement error is smaller than the serial correlation in the true realization of the right-hand-side variable.}

III. EMPIRICAL TESTING OF ARREST RATES IN THE PRESENCE OF MEASUREMENT ERROR

In order to test whether measurement error from the use of reported rather than actual crimes imparts bias on the estimated impact of arrest rates, regressions along the lines of equation (3) were run using annual-level data for 59 of the largest U.S. cities over the period 1970–1992.\footnote{The cities included in the sample represent all U.S. cities with a population greater than 250,000 at some point between 1970 and 1992 that have directly elected mayors. While directly elected mayors have no bearing on the analysis at hand, the data were initially collected for Levitt [1997], which was concerned with mayoral elections. Six cities satisfy the population requirement, but are excluded from the sample due to indirect election of mayors (Cincinnati, Virginia Beach, Norfolk, Wichita, Santa Ana, and Colorado Springs). For more details on the construction of the data set, see Levitt [1997].} Data on reported crime are available from the Federal Bureau of Investigation’s Uniform Crime Reports for seven crime categories: murder and non-negligent manslaughter, forcible rape, robbery, aggravated assault, burglary, larceny, and motor vehicle theft. Precise definitions of the various crimes are presented in the appendix. City-level arrest data for those crimes, while not published, are also available from the FBI.

In addition to arrest rates, a number of covariates are also included in the estimation of equation (3): year dummies, city population (logged), percent of the city population that is black, percent of the city population residing in female-headed households, percent of the population in the SMSA between the ages of 15 and 24, the state unemployment rate, combined state and local spending on education (logged), and combined state and local spending on public welfare (logged). All variables are published annually except for the percent of the population that is black, percent in female-headed households, and percent age 15–24, which are available only in decennial census years and are linearly interpolated for other years. All demographic variables are published in the Statistical Abstract of the United States. Summary statistics for all of the variables are presented in Table I.

Table II presents crime-by-crime estimates of the coefficient associated with the arrest rate when estimated using first differences through fourth differences of equation (3). Crime rates and arrest rates are in logs, making the coefficients elasticities. Parameter estimates on the covariates, which are of only secondary interest, are not presented. (Complete results are available from the author on request. Also, Table IV presents estimates of the coefficients on the covariates for an expanded, but similar, specification.) As predicted by the economic model of crime, all of the coefficients are negative: an increase in the likelihood of arrest for a given crime decreases the amount of that crime. The coefficients, which are elasticities, vary between $-0.030$ to $-0.319$. In almost all cases, the estimates are statistically different from zero.

If measurement error resulting from the use of reported crime is a problem, one would expect the coefficients to be monotonically declining in magnitude moving from column 1 to column 4 in Table II since longer differences should be less sensitive to measurement error. For only one of the seven crime categories, auto theft, is that pattern observed. In fact, for three crime categories (robbery, burglary, and larceny) the opposite pattern emerges, with each column more negative than the preceding one. For the other categories, there appears to be little systematic change in the coefficients moving from left to right in the table. Comparing columns 1 and 4, the estimates differ at the .05 significance level only for robbery, burglary, and larceny—the three categories that exhibit the unexpected pattern of coefficients.

The results of Table II are initially perplexing in that they not only reveal no systematic evidence of measurement-error bias, but also show an unexpected increase in coefficients as longer differences are employed. One plau-
Possible explanation for the observed pattern of coefficients is a lag in the response of crime rates to changes in the arrest rate. Such lags might arise for two reasons. First, if criminals are poorly informed about the true likelihood of arrest, one might expect to observe a gradual change in criminal behavior in response to increased law enforcement. Second, if criminals are repeat offenders, the fact that some criminals arrested in one year are convicted and serve prison terms that run into the following year, leads to a dependence of this year’s crime rate on last year’s arrest rate.

Assume, for instance, that the true relationship between the crime rate and the arrest rate is given by the following equation

\[ c_{it} = \alpha_i + \lambda(a_{it} / c_{it}) + \theta(a_{it-1} / c_{it-1}) + \epsilon_{it} \]

so that both the current arrest rate and the once-lagged arrest rate affect the current crime rate. The a priori expectation is that both \( \lambda \) and \( \theta \) will be negative, meaning that higher arrest rates reduce crime both contemporaneously and with a lag. Ignoring the measurement problem associated with the use of
<table>
<thead>
<tr>
<th></th>
<th>First Difference (1)</th>
<th>Second Difference (2)</th>
<th>Third Difference (3)</th>
<th>Fourth Difference (4)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Murder</td>
<td>−1.127 (.045)</td>
<td>−0.030 (.033)</td>
<td>−0.079 (.034)</td>
<td>−0.094 (.034)</td>
</tr>
<tr>
<td>Rape</td>
<td>−0.093 (.022)</td>
<td>−0.093 (.017)</td>
<td>−0.089 (.018)</td>
<td>−0.109 (.016)</td>
</tr>
<tr>
<td>Assault</td>
<td>−1.167 (.034)</td>
<td>−1.169 (.031)</td>
<td>−1.189 (.034)</td>
<td>−1.160 (.030)</td>
</tr>
<tr>
<td>Robbery</td>
<td>−2.10 (.030)</td>
<td>−2.294 (.034)</td>
<td>−3.01 (.030)</td>
<td>−3.13 (.032)</td>
</tr>
<tr>
<td>Burglary</td>
<td>−2.19 (.028)</td>
<td>−2.253 (.027)</td>
<td>−3.05 (.028)</td>
<td>−3.19 (.029)</td>
</tr>
<tr>
<td>Larceny</td>
<td>−1.54 (.021)</td>
<td>−2.04 (.023)</td>
<td>−2.39 (.024)</td>
<td>−2.66 (.024)</td>
</tr>
<tr>
<td>Auto Theft</td>
<td>−0.099 (.019)</td>
<td>−0.086 (.019)</td>
<td>−0.074 (.021)</td>
<td>−0.066 (.023)</td>
</tr>
</tbody>
</table>

Notes: Values in the table are the elasticities of reported crime with respect to the arrest rate for the listed crime category. Arrest rates are defined as arrests per crime. The sample used is annual data for 59 large U.S. cities for the period 1970–1992. The number of observations ranges from 819 to 991 depending on the particular crime category and the length of the difference employed. White heteroskedasticity-consistent standard errors in parentheses. In the presence of measurement error in the dependent variable, the coefficients should become less negative moving from left to right across columns. In addition to arrest rates, the other covariates included in the regressions are logged city population, percent of female-headed households, percent black, logged state and local spending on education, logged state and local spending on public welfare, state unemployment rate, percent of the population between the ages of 15 and 24, and year dummies.

9. Of course, equation (10) ignores the downward bias resulting from errors-in-variables. Therefore, the overall sign of the bias in the arrest-rate coefficient from estimating equation (3) in first differences is indeterminate. For higher-order differences, the sign of the bias is unambiguously negative.
TABLE III
Difference Estimators and Measurement Error in Arrest Rates Including Current Period and Once-lagged Arrest Rates

<table>
<thead>
<tr>
<th></th>
<th>First Difference (1)</th>
<th>Second Difference (2)</th>
<th>Third Difference (3)</th>
<th>Fourth Difference (4)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Murder</td>
<td>−0.071</td>
<td>−0.029</td>
<td>−0.011</td>
<td>−0.043</td>
</tr>
<tr>
<td></td>
<td>(0.072)</td>
<td>(0.044)</td>
<td>(0.037)</td>
<td>(0.052)</td>
</tr>
<tr>
<td>Rape</td>
<td>−1.19</td>
<td>−0.092</td>
<td>−0.099</td>
<td>−1.10</td>
</tr>
<tr>
<td></td>
<td>(0.030)</td>
<td>(0.021)</td>
<td>(0.025)</td>
<td>(0.022)</td>
</tr>
<tr>
<td>Assault</td>
<td>−2.01</td>
<td>−1.189</td>
<td>−2.01</td>
<td>−2.09</td>
</tr>
<tr>
<td></td>
<td>(0.047)</td>
<td>(0.047)</td>
<td>(0.046)</td>
<td>(0.041)</td>
</tr>
<tr>
<td>Robbery</td>
<td>−3.39</td>
<td>−3.48</td>
<td>−3.62</td>
<td>−3.39</td>
</tr>
<tr>
<td></td>
<td>(0.053)</td>
<td>(0.042)</td>
<td>(0.037)</td>
<td>(0.037)</td>
</tr>
<tr>
<td>Burglary</td>
<td>−2.72</td>
<td>−2.88</td>
<td>−3.26</td>
<td>−3.45</td>
</tr>
<tr>
<td></td>
<td>(0.036)</td>
<td>(0.034)</td>
<td>(0.034)</td>
<td>(0.035)</td>
</tr>
<tr>
<td>Larceny</td>
<td>−2.04</td>
<td>−2.25</td>
<td>−2.44</td>
<td>−2.60</td>
</tr>
<tr>
<td></td>
<td>(0.030)</td>
<td>(0.028)</td>
<td>(0.027)</td>
<td>(0.028)</td>
</tr>
<tr>
<td>Auto Theft</td>
<td>−0.087</td>
<td>−0.060</td>
<td>−0.045</td>
<td>−0.041</td>
</tr>
<tr>
<td></td>
<td>(0.028)</td>
<td>(0.026)</td>
<td>(0.027)</td>
<td>(0.029)</td>
</tr>
</tbody>
</table>

Notes: Values in the table are the combined elasticities of reported crime with respect to the arrest rate and once-lagged arrest rate for the listed crime category. Arrest rates are defined as arrests per crime. The sample used is annual data for 59 large U.S. cities for the period 1970–1992. The number of observations ranges from 645 to 867 depending on the particular crime category and the length of the difference employed. White heteroskedasticity-consistent standard errors in parentheses. In the presence of measurement error in the dependent variable, the coefficients should become less negative moving from left to right across columns. In addition to arrest rates, the other covariates included in the regressions are logged city population, percent of female-headed households, percent black, logged state and local spending on education, logged state and local spending on public welfare, state unemployment rate, percent of the population between the ages of 15 and 24, and year dummies.

10. Levitt [1998] examines the question of whether crimes are more likely to be reported to the police when the size of the police force increases and finds very small effects. That analysis, like this one, concludes that the use of reported crime statistics is less problematic than was previously thought.

In summary, two conclusions emerge from this analysis of the possible effects of measurement error resulting from the use of reported crime. First, there is little evidence that the use of reported crime rates induces a substantial bias in the estimated effects of arrest rates since estimators that are differentially affected by such bias yield very similar results. Second, lagged arrest rates appear to have systematic effects on the crime rate (at least for robbery, burglary, and larceny). While that result is not completely inconsistent with the economic model of crime, it suggests that either incapacitation effects, imperfect information, or partial adjustment of behavior on the part of criminals are present, factors that are often ignored. The following section presents a methodology for distinguishing between deterrence and incapacitation, ignoring measurement considerations from this point forward.

IV. DIFFERENTIATING BETWEEN DETERRENCE AND INCAPACITATION

Without further analysis, it is impossible to determine whether the negative correlation between arrest rates and crime in Tables II and III is the result of deterrence or incapacitation. Both channels are a function of the expected
penalty (i.e. likelihood of detection × punishment if detected), and in many specifications the two are perfectly collinear when looking at the effect of the own-crime arrest rate on the crime as long as punishment is in the form of incarceration.

Examining the effect of changes in the arrest rate for one crime on the rate of commission a second crime, however, allows deterrence and incapacitation effects to be separately identified. As long as criminals are repeat offenders and do not specialize in one particular type of crime, an increase in the arrest rate for any one crime will lead to a reduction in all crimes due to the incapacitation effect. In contrast, if criminals are rational and different crimes are substitutes for one another, the deterrence effect implies that increasing the arrest rate for one crime will lead to a decrease in that crime, but an increase in other crimes as criminals substitute away from the first crime, the “price” of which has risen. Because the sign of deterrence and incapacitation conflict when looking at the across-crime effect of changes in the arrest rate, it is possible to ascertain their relative magnitudes.

While it is possible to construct a formal model capturing this intuition, the underlying logic is so straightforward that such an exercise does not seem warranted. It is nonetheless important to (1) be clear about the precise assumptions that are necessary for the analysis, and (2) examine the plausibility of those assumptions.

In order for there to be an incapacitation effect, criminals must be repeat offenders. The evidence supporting that assumption is overwhelming; surveys of prisoners find that the median number of non-drug crimes committed in the year preceding their most recent arrest is twelve to fifteen (Visher [1986], Dilulio and Piehl [1991], Piehl and Dilulio [1995]). For across-crime incapacitation effects to be present, individual criminals must engage in multiple types of criminal activity. If a cat-burglar only burgles, then his arrest would not be expected to reduce the number of robberies or assaults. The evidence suggests that the preponderance of criminals are in fact generalists (Beck [1989]). Only one in twenty released murderers who recidivate will have their next arrest be for murder. The corresponding number for released robbers and auto thieves is less than one in three; for burglars and larcenists, it is slightly less than one in two.

For deterrence effects to be present across crimes, a change in the likelihood of arrest for one crime must affect the frequency of commission of a second crime. This is a much stronger condition than simply asserting that the same people who sometimes commit assaults also sometimes steal cars. Rather, what is required is substitutability in the microeconomic sense of the word. For certain pairs of crimes, such as murder and larceny, it is hard to imagine that there is any substitution across categories. The various property crimes, on the other hand, are likely to be substitutes. If the primary reward of property crimes is the monetary value of the stolen property, then property crimes will be substitutes as long as the marginal utility of income is decreasing. In the extreme case of target incomes (perhaps a reasonable description of the behavior of drug addicts who need a given level of income to support their habit), any deterrence arising from greater enforcement against one type of crime will be completely offset by increases in other crimes. To the extent that the various types of violent crime are different manifestations of underlying aggression, one would also expect violent crimes to be substitutes for one another. 12

Figure 1 summarizes the predictions of the model, and also serves as a guide for the empirical work that follows. The sign of the deterrence effect depends on the relationship between the crimes. Deterrence is negative in the own-crime arrest rate, non-existent if the crimes are not substitutes, and positive when the crimes are substitutes. For the purposes of the empirical analysis, it is assumed that vio-
lent crimes are substitutes for each other, and property crimes are substitutes for each other, but that violent and property crimes are not substitutes for one another. Regardless of the relationship between two crimes, the incapacitation effect always works to reduce the crime rate.\textsuperscript{13}

It is worth noting that the informational assumptions underlying deterrence are quite strong, whereas essentially no information requirements are necessary for incapacitation to be present. For deterrence to operate, not only must the observed changes in arrest rates across crimes reflect real differences in the ante risk of arrest, but also, the criminals must be informed about the changes in arrest likelihood.\textsuperscript{14} If either of those conditions fails to hold, deterrence will not function. In contrast, incapacitation effects depend only on the number of realized arrests, not on criminals’ expectations about the likelihood of arrest. In light of the tenuousness of the assumptions required to estimate cross-crime deterrence effects of arrests, it is important to stress that the identification strategy used below to distinguish between deterrence and incapacitation does not rely at all on estimates of cross-crime deterrence effects. As will be demonstrated below, only the own-crime arrest rate elasticity and the non-substitutable-crime arrest rate elasticity are used in the analysis. The elasticity of substitutable crimes, the only estimate that captures cross-crime deterrence, is not used in decomposing deterrence and incapacitation.

To test the predictions in Figure 1, a variation of equation (9) which also includes the contemporaneous and once-lagged arrest rates for other crimes is estimated as follows:

\[
\begin{align*}
\ln c_{it} & = \alpha_1 + \lambda \ln (a_{it}^o / c_{it}^o) \\
& + \theta \ln (a_{it-1}^o / c_{it-1}^o) + \varphi_1 \ln (a_{it}^o / c_{it}^o) \\
& + \varphi_n \ln (a_{it-n}^o / c_{it-n}^o) + \kappa_1 \ln (a_{it-1}^o / c_{it-1}^o) \\
& + \kappa_n \ln (a_{it-n}^o / c_{it-n}^o) + X_{it} \beta + \varepsilon_{it}
\end{align*}
\]

where the subscript \(i\) indexes cities, and \(t\) reflects time periods. The superscript \(o\) corresponds to own-crimes, \(s\) refers to crimes that are substitutes for crime \(o\), \(n\) represents crimes that are not substitutes for crime \(o\). The variables \(c_{it}\) and \(a_{it}\) are the number of reported crimes and arrests respectively. The term \(X_{it}\) is the same vector of covariates included in the earlier regressions. In the actual estimation, both crime rates and arrest rates are logged, making the coefficients elasticities.

Estimates of equation (11), using the same data employed above, are presented in Table IV. The arrest-rate coefficients in Table IV are

\[
\text{FIGURE 1}
\]

Predicted Effects of Changes in Arrest Rates through Deterrence and Incapacitation Channels

<table>
<thead>
<tr>
<th></th>
<th>Own Crime Arrests</th>
<th>Nonsubstitutable Crime Arrests</th>
<th>Substitutable Crime Arrests</th>
</tr>
</thead>
<tbody>
<tr>
<td>Deterrence</td>
<td>-</td>
<td>0</td>
<td>+</td>
</tr>
<tr>
<td>Incapacitation</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Overall</td>
<td>-</td>
<td>-</td>
<td>?</td>
</tr>
</tbody>
</table>

\textsuperscript{13} If two crimes are actually substitutes, but are treated as if they are not substitutes, the estimated incapacitation effect will be too small. Robbery is the one crime category for which this assumption is most difficult to justify. Following the FBI, robbery is classified as a violent crime. A primary objective of robbery is monetary gain, however, giving it a similarity with property crimes. Classifying robbery as a property crime does not substantively alter the conclusions of the analysis.

\textsuperscript{14} To the extent that the observed differences in recorded arrest rates reflect real changes in the likelihood of arrest, it is inconsequential to the results whether those differences are due to police targeting particular crime categories, technological changes that make detection of a particular crime easier (e.g. home security systems), or simply chance.
<table>
<thead>
<tr>
<th></th>
<th>Murder</th>
<th>Rape</th>
<th>Robbery</th>
<th>Assault</th>
<th>Burglary</th>
<th>Larceny</th>
<th>Auto Theft</th>
</tr>
</thead>
<tbody>
<tr>
<td>log (Own-crime arrest rate)</td>
<td>0.012</td>
<td>-0.108</td>
<td>-0.332</td>
<td>-0.167</td>
<td>-0.312</td>
<td>-0.288</td>
<td>-0.074</td>
</tr>
<tr>
<td></td>
<td>(0.045)</td>
<td>(0.021)</td>
<td>(0.038)</td>
<td>(0.030)</td>
<td>(0.028)</td>
<td>(0.023)</td>
<td>(0.023)</td>
</tr>
<tr>
<td>log (Non-substitutable crime arrest rate)</td>
<td>-0.040</td>
<td>-0.166</td>
<td>-0.156</td>
<td>-0.020</td>
<td>-0.012</td>
<td>-0.029</td>
<td>-0.055</td>
</tr>
<tr>
<td></td>
<td>(0.058)</td>
<td>(0.045)</td>
<td>(0.045)</td>
<td>(0.055)</td>
<td>(0.025)</td>
<td>(0.023)</td>
<td>(0.045)</td>
</tr>
<tr>
<td>log (Substitutable crime arrest rate)</td>
<td>-0.129</td>
<td>-0.010</td>
<td>0.062</td>
<td>-0.024</td>
<td>-0.062</td>
<td>0.048</td>
<td>-0.298</td>
</tr>
<tr>
<td></td>
<td>(0.040)</td>
<td>(0.030)</td>
<td>(0.030)</td>
<td>(0.051)</td>
<td>(0.026)</td>
<td>(0.023)</td>
<td>(0.048)</td>
</tr>
<tr>
<td>% Female-Headed Households</td>
<td>0.020</td>
<td>0.068</td>
<td>0.004</td>
<td>-0.005</td>
<td>0.020</td>
<td>0.007</td>
<td>0.029</td>
</tr>
<tr>
<td></td>
<td>(0.011)</td>
<td>(0.011)</td>
<td>(0.010)</td>
<td>(0.011)</td>
<td>(0.007)</td>
<td>(0.007)</td>
<td>(0.013)</td>
</tr>
<tr>
<td>% Black</td>
<td>0.012</td>
<td>0.006</td>
<td>0.018</td>
<td>0.000</td>
<td>0.003</td>
<td>-0.002</td>
<td>-0.006</td>
</tr>
<tr>
<td></td>
<td>(0.005)</td>
<td>(0.005)</td>
<td>(0.005)</td>
<td>(0.006)</td>
<td>(0.003)</td>
<td>(0.003)</td>
<td>(0.005)</td>
</tr>
<tr>
<td>% Age 15-24</td>
<td>0.011</td>
<td>-0.069</td>
<td>0.091</td>
<td>0.043</td>
<td>-0.023</td>
<td>0.032</td>
<td>0.053</td>
</tr>
<tr>
<td></td>
<td>(0.020)</td>
<td>(0.017)</td>
<td>(0.017)</td>
<td>(0.024)</td>
<td>(0.013)</td>
<td>(0.011)</td>
<td>(0.023)</td>
</tr>
<tr>
<td>log (Public welfare spending per capita)</td>
<td>-0.098</td>
<td>0.161</td>
<td>-0.131</td>
<td>0.135</td>
<td>0.050</td>
<td>0.002</td>
<td>-0.181</td>
</tr>
<tr>
<td></td>
<td>(0.062)</td>
<td>(0.046)</td>
<td>(0.043)</td>
<td>(0.051)</td>
<td>(0.036)</td>
<td>(0.029)</td>
<td>(0.057)</td>
</tr>
<tr>
<td>log (Education spending per capita)</td>
<td>0.048</td>
<td>0.616</td>
<td>0.512</td>
<td>0.157</td>
<td>0.437</td>
<td>0.307</td>
<td>0.249</td>
</tr>
<tr>
<td></td>
<td>(0.165)</td>
<td>(0.123)</td>
<td>(0.111)</td>
<td>(0.171)</td>
<td>(0.100)</td>
<td>(0.076)</td>
<td>(0.127)</td>
</tr>
<tr>
<td>State unemployment rate</td>
<td>-1.880</td>
<td>-2.234</td>
<td>0.542</td>
<td>-2.012</td>
<td>3.239</td>
<td>2.323</td>
<td>0.888</td>
</tr>
<tr>
<td></td>
<td>(0.687)</td>
<td>(0.540)</td>
<td>(0.570)</td>
<td>(0.641)</td>
<td>(0.429)</td>
<td>(0.352)</td>
<td>(0.738)</td>
</tr>
<tr>
<td>log (City population)</td>
<td>1.204</td>
<td>1.076</td>
<td>1.330</td>
<td>0.859</td>
<td>0.855</td>
<td>0.868</td>
<td>1.367</td>
</tr>
<tr>
<td></td>
<td>(0.105)</td>
<td>(0.078)</td>
<td>(0.067)</td>
<td>(0.077)</td>
<td>(0.052)</td>
<td>(0.041)</td>
<td>(0.080)</td>
</tr>
<tr>
<td>Adjusted R²</td>
<td>0.955</td>
<td>0.948</td>
<td>0.971</td>
<td>0.943</td>
<td>0.961</td>
<td>0.971</td>
<td>0.948</td>
</tr>
</tbody>
</table>

Notes: Dependent variable is the natural log of the named crime category. The sample covers the period 1970–1992 for 59 large U.S. cities. Coefficients on arrest rates are the sums of the contemporaneous and once-lagged values. City-fixed effects, city trends, and year dummies included in all regressions. White-heteroskedasticity consistent standard errors in parentheses. Coefficients on arrest rates are elasticities. Number of observations is 963 in all columns. The coefficient on nonsubstitutable crimes should reflect only incapacitation effects, whereas the other arrest coefficients reflect both incapacitation and deterrence effects. Violent and property crimes are treated as nonsubstitutes. All violent crimes are treated as substitutes for one another; likewise, all property crimes are treated as substitutes for one another.
the sums of the coefficients on the current and once-lagged arrest rates. Adding longer lags had little effect on the total estimated elasticity of crime with respect to the arrest rate. The signs of the estimated parameters correspond closely to the predictions in Figure 1. A negative relationship between crime rates and own-crime arrest rates exists for six of the seven categories. Murder is the only exception. Comparing the results of Table III to the top row of Table IV, the individual elasticity estimates change somewhat, but are not systematically increased or reduced by the inclusion of arrest rates for other crimes, or by the use of a fixed-effects model in place of differentiated data.

The second row of Table IV presents the elasticities of the various crimes with respect to the arrest rates for crimes that are assumed not to be substitutes. For such crimes, there should be only incapacitation effects, and thus the expected sign of the coefficients is negative. For all seven crime categories, the point estimate is in fact negative, although the coefficients are statistically significant from zero in only two cases (robbery and rape).15

The third row of Table IV presents the estimated elasticities of crime with respect to arrests for crimes that are potential substitutes for the crime in question. The expected signs on such parameters are theoretically ambiguous since deterrence operates in a positive direction and incapacitation implies a negative sign. In practice, the signs on these coefficients are mixed, with three negative and statistically significant, two positive and statistically significant, and two statistically insignificant coefficients. While the coefficients on substitutable crimes are not used in the analysis that follows, it is nonetheless reassuring that these values are not decidedly negative or positive, suggesting that both deterrence and incapacitation effects appear to be present in the data.

15. Since nonsubstitutable crimes operate only through incapacitation, total arrests rather than arrest rates might seem to be the more appropriate explanatory variable. A problem with total arrests, however, is that it is likely to be an increasing function of the number of crimes committed. If the random component of the various crime categories are correlated within a city, then the coefficient on actual arrests for the nonsubstitutable crimes will be biased upwards, whereas the coefficient on the arrest rate will not.

The other coefficients in the model appear generally plausible as well. The percentage of female-headed households and the percentage of the population that is black enter positively with only a few (statistically insignificant) exceptions. Increases in the percentage of the population age 15–24 lead to higher crime rates in five of the seven cases. Public welfare spending has mixed effects. Surprisingly, education spending per capita enters positively, perhaps suggesting that educational outlay is a better proxy for the age distribution than the variable percentage aged 15–24, which is interpolated from the decennial census. High unemployment rates are associated with increases in crimes where monetary gain is the objective, but are negatively related to other crimes.

While the results of section II suggest that measurement error in reported crime rates does not appear to be inducing endogeneity bias in the estimation, it is possible that endogeneity arises in equation (11) for other reasons. The assumption underlying the estimation of equation (11) is that the fraction of crimes solved by arrest is independent of the level of crime. One could imagine, however, that police departments get “overwhelmed” by high crime rates and exhibit declining effectiveness, as in the model of Sah [1991]. Alternatively, changes in underlying factors that drive crime, such as increased illegal drug markets, might also adversely affect arrest rates. The clearance rate of drug-related homicides, for instance, is much lower than that of other homicides (Simon [1991]). In either case, the result is a spurious negative correlation between crime rates and arrest rates, leading the effect of arrests to be exaggerated.

There are two possible solutions to this omitted-variable driven endogeneity bias. The first approach, instrumental variables, requires a variable that is correlated with the arrest-rate, but does not affect crime except through that channel. Socioeconomic and demographic variables are unlikely to be plausible instruments because there is no a priori justification for excluding such variables from the second-stage regression (Fisher and Nagin [1978]). Attempts to employ instruments that have been applied successfully in other criminal justice contexts, namely the timing of state and local elections, used by Levitt [1997], and the status of prison overcrowding
litigation, used by Levitt [1996], were unsuccessful in the current context due to insufficient explanatory power in the first stage.

Lacking a persuasive instrument, the next best approach is to attempt to control as completely as possible for the omitted variables, which is the approach taken here. While this is not a complete solution, it is worth noting that any endogeneity bias will affect both the own-crime elasticities and the cross-crime elasticities. As a consequence, it can be easily demonstrated using the formulas of the following section that endogeneity exaggerates the estimates of the incapacitation effect, but has an ambiguous effect on the estimated magnitude of deterrence. As the following analysis will demonstrate, however, the results of Table IV imply relatively small incapacitation effects and large deterrence effects—precisely the opposite of the pattern one would expect if endogeneity were an important factor in the estimates. Nonetheless, the results of the paper must be interpreted with the caveat that endogeneity may be present.

Using These Estimates to Determine the Relative Importance of Deterrence and Incapacitation. The estimated elasticities in Table IV, while critical components, are not sufficient by themselves to decompose the own-arrest elasticity into deterrence and incapacitation effects. In order to demonstrate this, first note that the total reduction in crime $i$ per arrest for crime $i$ can be expressed as follows:

$$\text{(12)} \quad \text{TOTAL}_{ii} = \text{DETER}_{ii} + \text{INCAP}_{ii}$$

where $\text{TOTAL}_{ii}$ is the total reduction in crime $i$ eliminated per arrest for crime $i$, and $\text{DETER}_{ii}$ and $\text{INCAP}_{ii}$ are, respectively, the deterrence and incapacitation effects on crime $i$ of one arrest for crime $i$. An estimate of the total reduction in crime, $\text{TOTAL}_{ii}$, is given by the own-arrest elasticity in Table IV, evaluated at the sample mean.

Neither $\text{DETER}_{ii}$ nor $\text{INCAP}_{ii}$ are directly estimable. The incapacitation effects can, however, be expressed as

$$\text{(13)} \quad \text{INCAP}_{ii} = \text{RATE}_{ii} \times \text{TIME SERVED}_{i}$$

where $\text{RATE}_{ii}$ is defined as the rate at which criminals arrested for crime $i$ commit crime when not incarcerated, and $\text{TIME SERVED}_{i}$ is the expected time served conditional on being arrested for crime $i$. While $\text{TIME SERVED}_{i}$ is estimable from published data sources, the rate of criminal activity is difficult to compute. It is possible, however, to measure $\text{RATE}_{ij}/\text{RATE}_{ii}$, where $\text{RATE}_{ij}$ is the rate at which criminals arrested for crime $j$ commit crime $i$ when not incarcerated, through studies of recidivism patterns. Using the same formula as equation (13), but applied to non-substitutable crimes and multiplying through by $\text{RATE}_{ij}$ in both the numerator and denominator yields

$$\text{(14)} \quad \text{INCAP}_{in} = \left( \frac{\text{RATE}_{in}}{\text{RATE}_{ii}} \right) \times \text{RATE}_{ii} \times \text{TIME SERVED}_{n}$$

where the subscript $n$ denotes nonsubstitutable crimes. Expressing equation (14) in terms of $\text{RATE}_{ii}$ and substituting into equation (13) leads to an expression for incapacitation effects, all the components of which can be estimated using either the values in Table IV or published sources:

$$\text{(15)} \quad \text{INCAP}_{ii} = \text{INCAP}_{in} \times \left( \frac{\text{RATE}_{ii}}{\text{RATE}_{in}} \right)$$

$$\times \left( \frac{\text{TIME SERVED}_{i}}{\text{TIME SERVED}_{n}} \right).$$

Substituting the solution to equation (15) into equation (12) yields estimates of the deterrence effect, completing the decomposition of arrest-rate effects. As noted above, this decomposition does not depend on the cross-crime elasticity estimates for substitutable crimes.

In order to compute the $\text{INCAP}_{ip}$ estimates of $\text{INCAP}_{in}$ and the two ratios in equation (15) are required. $\text{INCAP}_{in}$ is calculated using the cross-crime elasticity of arrest for non-substitutable crimes, evaluated at the sample mean. Since there is no cross-crime deterrence effect for nonsubstitutable crimes, the entire effect of arrests operates through the incapacitation channel in this instance.
Estimates of the two ratios in equation (15) can be computed from publicly available sources. Table V details the information required to compute a rough estimate of the time behind bars per arrest for the various crimes using information compiled in the FBI’s Uniform Crime Reports and the Bureau of Justice Statistics’s Felony Defendants in Large Urban Counties, 1990. Larceny and other theft, including auto theft, are not separately broken out in the study of felony defendants. In what follows, I assume that an arrest for larceny and auto theft are the same. Column 1 presents the relative number of arrests for the various index crimes, using murder arrests as a baseline. For every murder arrest, there are 1.6 arrests for rape, 8.5 robbery arrests, and more than 80 larceny arrests. Only adjudicated cases are likely to result in significant time served. As column 2 demonstrates, arrests for less serious crimes are less likely to be adjudicated. Although there are 20 times as many arrests for aggravated assault vis-à-vis murder, only 12 times as many arrestees are prosecuted. For larceny and theft, those arrested are only one-sixth as likely to be prosecuted as those arrested for murder.

Time served can be decomposed into two components: time served before and after sentencing. Column 3 of Table V presents the average time between arrest and sentencing for the different crime categories. Only a fraction of defendants are detained pretrial, however, as reported in column 4. Column 5 reports the average presentation time behind bars per arrest, assuming that (1) arrestees that are not prosecuted are released soon after their arrests, (2) all murder arrests lead to adjudication, (3) pretrial releases are released immediately (empirically, 80% of those receiving pretrial release are free within a week of arrest), and (4) the expected wait to sentencing is the same for those who obtain pretrial release and those who are detained. The values in column 5 are computed as the product of columns 3 and 4 times the ratio of column 2 to column 1. The assumption that all murder arrests lead to adjudication will tend to slightly exaggerate the calculation of time served per arrest, while ignoring the time served by arrestees against whom charges are eventually dropped and the time served pretrial among those receiving pretrial release will bias the results in the opposite direction. Murder arrests lead to an average of 232 days of pretrial incapacitation, more than twice the amount of any other crime. Rape and robbery arrests result in an average of approximately 100 days behind bars prior to sentencing. In contrast, those arrested for aggravated assault spend about one month behind bars prior to sentencing, and those accused of larceny spend only ten days.

Column 6 of Table V presents the fraction of felony defendants who are convicted and sentenced to serve time behind bars. Column 7 contains the estimated time behind bars postsentencing per arrest within two calendar years of arrest. Because only contemporaneous and once-lagged arrest rates are included in the regressions, only incapacitation effects within two calendar years of arrest are relevant to the calculations. Given that the average time to sentencing is over half a year, and that the typical prisoner will be arrested six months into the calendar year if arrests are uniform across months, the maximum possible average postsentencing time behind bars within two calendar years of arrest is one year. For convicted criminals, I assume that this maximum value applies. This assumption will tend to overstate the amount of incapacitation for minor crimes, where shorter sentences are sometimes handed down. Even for larcenists, however, the mean sentence among those sentenced to serve time is 35 months, suggesting that any distortion due to this assumption is likely to be minimal. The value in column 7 is computed as 365 days times column 6, multiplied by the ratio of column 2 to column 1.

The second ratio in equation (15) that needs to be determined is the proclivity of different types of criminals to commit various crimes. Recidivism data suggests that criminals arrested for a particular crime are more likely than other criminals to be rearrested for the same crime upon their release. Table VI presents the probability that a criminal serving time for different crimes will be arrested for each index crime within three years of release. The data in Table VI is based on a study of more than 16,000 prisoners released in 1983, as reported in Beck [1989]. Of con-
<table>
<thead>
<tr>
<th>Crime</th>
<th>Relative # of Arrests (1)</th>
<th>Relative # of Adjudicated Arrests (2)</th>
<th>Average Lag Arrest to Sentencing (Days) (3)</th>
<th>Fraction Detained Pre-trial (4)</th>
<th>Mean Pre-Trial Time Served per Arrest (5)</th>
<th>Fraction of Detained Convicted (6)</th>
<th>Post-Sentence Time Served per Arrest (7)</th>
<th>Total Time-Served per Arrest (8)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Murder</td>
<td>1.0</td>
<td>1.0</td>
<td>347</td>
<td>0.67</td>
<td>232</td>
<td>0.61</td>
<td>207</td>
<td>439</td>
</tr>
<tr>
<td>Rape</td>
<td>1.6</td>
<td>1.4</td>
<td>254</td>
<td>0.46</td>
<td>99</td>
<td>0.56</td>
<td>159</td>
<td>258</td>
</tr>
<tr>
<td>Robbery</td>
<td>8.5</td>
<td>8.4</td>
<td>210</td>
<td>0.49</td>
<td>101</td>
<td>0.60</td>
<td>187</td>
<td>288</td>
</tr>
<tr>
<td>Aggravated Assault</td>
<td>20.7</td>
<td>11.8</td>
<td>218</td>
<td>0.25</td>
<td>31</td>
<td>0.46</td>
<td>69</td>
<td>100</td>
</tr>
<tr>
<td>Burglary</td>
<td>18.2</td>
<td>10.0</td>
<td>176</td>
<td>0.44</td>
<td>42</td>
<td>0.68</td>
<td>72</td>
<td>114</td>
</tr>
<tr>
<td>Larceny/Auto Theft</td>
<td>84.1</td>
<td>14.1</td>
<td>185</td>
<td>0.33</td>
<td>10</td>
<td>0.67</td>
<td>29</td>
<td>39</td>
</tr>
</tbody>
</table>

Notes: All calculations based on information contained in *Felony Defendants in Large Urban Counties, 1990*. All values for time served reflect only time served within two calendar years of arrest. Columns 1 and 2 are relative to the number of murder arrests and murder felony defendants respectively. The values in the table assume that all murder arrests lead to prosecution. A small fraction of property crime arrests are prosecuted as misdemeanors, but in the large majority of arrests that do not lead to felony defendants, charges are dropped. Column 5 is calculated as the product of columns 2, 3, and 4, divided by column 1 to normalize for the number of arrests. Column 7 assumes that convicted felons serve out whatever time remains in the calendar year following arrest.
TABLE VI
Likelihood of Rearrest within Three Years of Release by Previous Offense

<table>
<thead>
<tr>
<th>% Arrested within 3 years of release for:</th>
<th>Most Serious Previous Offense</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Named Offense</td>
</tr>
<tr>
<td>Murder</td>
<td>6.6</td>
</tr>
<tr>
<td>Rape</td>
<td>7.7</td>
</tr>
<tr>
<td>Robbery</td>
<td>21.9</td>
</tr>
<tr>
<td>Aggravated Assault</td>
<td>19.6</td>
</tr>
<tr>
<td>Burglary</td>
<td>31.9</td>
</tr>
<tr>
<td>Larceny</td>
<td>33.5</td>
</tr>
<tr>
<td>Auto Theft</td>
<td>18.6</td>
</tr>
</tbody>
</table>

Notes: Information in table is computed using data in Table 9 of Beck [1989], an analysis of recidivism patterns of more than 16,000 prisoners released in 1983. Previous arrest category corresponds to the most serious offense at time of release. All rearrests within three years are included in the recidivism figures. Recidivism data based on arrest records from all 50 U.S. states and the FBI.

... the information in columns 1–4 and equations (11) and (12). Standard errors are reported, assuming that the only source of error arises from the estimation of the elasticities. These standard errors (perhaps vastly) understate the true variability in the estimates since the information in Tables V and VI is also subject to error, the magnitude of which is unknown. A comparison of columns 5 and 6 of Table VII suggests that deterrence is generally more important than incapacitation, particularly for the less serious crimes. For murder, large standard errors make strong conclusions impossible; neither channel is statistically significant. Rape and robbery are the only crime categories for which incapacitation is statistically significant, with more than half a crime eliminated per arrest due to incapacitation. For all crime categories except murder and rape, deterrence effects are statistically significant at or near the 5% level and carry the expected sign. For property crimes and assault, deterrence is as much as an order of magnitude greater than incapacitation, explaining a minimum of 75% of the overall effect. Although these four crimes are less severe, they account for over 90% of all index crimes. The largest deterrence effect is for burglary: an additional arrest eliminates two burglaries through deterrence, compared to only -.10 via incapacita-
### TABLE VII
### Deterrence and Incapacitation Effects per Arrest

<table>
<thead>
<tr>
<th>Change in Number of Crimes within Category per Arrest for:</th>
<th>(1) This Crime</th>
<th>(2) Nonsubstitutable Crime Categories</th>
<th>(3) Relative Time Served</th>
<th>(4) Relative Offense Rate</th>
<th>(5) Change in Crimes per Own-Arrest via: Deterrence</th>
<th>(6) Change in Crimes per Own-Arrest via: Incapacitation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Murder</td>
<td>0.015 (0.056)</td>
<td>-0.0006 (0.0009)</td>
<td>7.7</td>
<td>6.6</td>
<td>0.045 (0.076)</td>
<td>-0.030 (0.046)</td>
</tr>
<tr>
<td>Rape</td>
<td>-0.277 (0.054)</td>
<td>-0.009 (0.002)</td>
<td>4.5</td>
<td>12.8</td>
<td>0.241 (0.162)</td>
<td>-0.518 (0.141)</td>
</tr>
<tr>
<td>Robbery</td>
<td>-1.253 (0.143)</td>
<td>-0.071 (0.020)</td>
<td>5.1</td>
<td>1.9</td>
<td>-0.565 (0.291)</td>
<td>-0.688 (0.199)</td>
</tr>
<tr>
<td>Aggravated Assault</td>
<td>-0.399 (0.072)</td>
<td>-0.009 (0.025)</td>
<td>1.8</td>
<td>2.1</td>
<td>-0.365 (0.122)</td>
<td>-0.034 (0.094)</td>
</tr>
<tr>
<td>Burglary</td>
<td>-2.438 (0.219)</td>
<td>-0.067 (0.140)</td>
<td>0.6</td>
<td>2.4</td>
<td>-2.342 (0.355)</td>
<td>-0.096 (0.200)</td>
</tr>
<tr>
<td>Larceny</td>
<td>-1.565 (0.125)</td>
<td>-0.308 (0.244)</td>
<td>0.2</td>
<td>1.9</td>
<td>-1.448 (0.162)</td>
<td>-0.117 (0.093)</td>
</tr>
<tr>
<td>Auto Theft</td>
<td>-0.583 (0.181)</td>
<td>-0.143 (0.117)</td>
<td>0.2</td>
<td>4.4</td>
<td>-0.457 (0.225)</td>
<td>-0.126 (0.103)</td>
</tr>
</tbody>
</table>

Notes: Results in table are based on coefficient estimates reported in Table 4 and the information in Tables 5 and 6 from Felony Defendants in Large Urban Counties and Beck [1989], respectively. Values in this table are evaluated at the sample means reported in Table 1. Column 1 is the change in crime with a one-arrest increase in the own crime, and reflects both deterrence and incapacitation effects. Column 2 is the cross-crime elasticity of arrests for “nonsubstitutable” crimes. Property crimes are assumed to be “nonsubstitutable” for violent crimes and vice-versa. Columns 3 and 4 are based on Tables V and VI respectively and reflect the relative values for the crime in question vis-à-vis the nonsubstitutable crimes. For instance, murderers serve an average of 7.7 times as many months behind bars per arrest as property offenders, and murderers are 6.6 times more likely than property offenders to commit a murder within three years of release from prison. Columns 5 and 6 translate the information in columns 1–4 using equations (13) and (12) to provide the estimated number of crimes within a category eliminated through deterrence (column 5) or incapacitation (column 6) per arrest.

The results obtained here are consistent with Ehrlich [1981] which finds that deterrence is more important than incapacitation.

Given the number of assumptions underlying the results in Table VII, it is worthwhile considering two rough checks on the plausibility of the estimates of the deterrence and incapacitation effects. The first check is a comparison of the magnitude of incapacitation effects found here to the results from prisoner surveys (Visher [1986], Dilulio and Piehl [1991], and Piehl and Dilulio [1995]). Combining the estimated own-arrest incapacitation effect with the information on the relative frequency of crime commission for those arrested for different crime categories, it is possible to come up with estimates of the total number of crimes eliminated (in all categories) per year behind bars. This estimate is obtained by first calculating the number of own-crimes eliminated through incapacitation per person-year behind bars using column 8 of Table V and column 6 of Table VII. Those values are then combined with the relative proclivities of offenders arrested for particular crimes to engage in other crimes to obtain the total number of crimes eliminated by incapacitation per year behind bars. To make this calculation comparable to the prisoner self reports, an adjustment for crime reporting is required since victimization surveys suggest that only 38% of all index crime victimizations are reported to the police (Bureau of Justice Statistics [1994]). After adjusting the reported crime rates to reflect victimizations, the estimated reduction in index crimes asso-

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associated with an additional person-year of incapacitation at the margin ranges between 5.1 and 8.2, depending on the crime category of the arrest. Those values are somewhat lower than, but the same order of magnitude as, prisoner self reports: the median prisoner reports involvement in 12–15 index crimes per year when free. The difference between the estimates obtained here and prisoner self reports may be attributed to a number of sources. First, criminal acts frequently involve multiple perpetrators (Spelman [1994]); incarcerating one of the offenders may not prevent a crimes occurrence. Second, to the extent that there are “replacement” effects, removing one criminal from the street will lead other criminals to commit some crimes previously committed by the incarcerated offender. Both of those factors imply that the total number of crimes will fall by less than the number that would have been committed had the offender not been incarcerated. Finally, given the skew in criminal involvement, the marginal criminal arrested is likely to be less criminally active than the median prisoner. Even ignoring these three explanations, it is clear that doubling or tripling the magnitude of the incapacitation effects obtained in this paper still leaves deterrence as the primary explanation for the reduction in crime associated with increased arrest rates for property crimes.

A second informal check on the validity of the results involves calculating the implied deterrence effects using the cross-crime elasticities from substitutable crimes, assuming that there is no substitutability. To the extent that this assumption is false, this approach should underestimate incapacitation effects since incapacitation and deterrence push in opposite directions, and this assumption assigns both effects to incapacitation. The results are fairly similar to those in Table VII. For murder and aggravated assault, the estimates of deterrence are almost identical (−.036 vs −.030 and −.014 vs −.034, respectively). The incapacitation effect for rape falls nearly to zero (−.014), and for larceny goes from a slight negative to a slight positive (.278). Burglary and auto theft both exhibit larger incapacitation effects (−.758 and −.569). Robbery, on the other hand, goes from a negative to positive incapacitation effect. Overall, while some coefficients increase and others decrease, the net change is approximately zero.

V. CONCLUSIONS

Negative correlations between arrest rates and crime rates are consistent with deterrence effects, incapacitation effects, and measurement error in reported crime. This paper has explored those three possible explanations, concluding that there is little evidence that measurement error is responsible for the observed relationship between arrest rates and crime rates, and that deterrence appears to be empirically more important than incapacitation in reducing crime, particularly in the case of property crimes. These conclusions, however, are subject to the important caveat that it is difficult to control for potential endogeneity of arrest rates.

From a public policy perspective, the distinction between deterrence and incapacitation is an important one. If incapacitation is the primary source of crime reduction, a “three strikes” policy is likely to be both costly and inefficient. The total number of prisoners will increase dramatically under such a scenario, with the prison population increasingly composed of aging, low-risk inmates who pose little threat to society if released. In contrast, if deterrence is effective, “three strikes” legislation appears more attractive. If deterrence is strong enough, such policies can actually lead to a reduction in total time served: the decline in criminal acts can be great enough to offset the longer punishments meted out when a criminal is arrested (McCormick and Tollison [1984]).

If the large deterrence effects found in this paper are correct, then one would expect to see reductions in crime accompanied by relatively small increases in prison populations in states where “three strikes” has been implemented. The early experiences with “three strikes” policies appear consistent with this prediction. Washington state, whose voters passed a “three strikes” law in 1993, has seen a drop in violent crime and projects the need for only a 10% increase in prison capacity over the next ten years; California saw a 7.2% decline in violent crime in the first year under “three strikes” and the California Department of Corrections recently reduced its projection of the increase in prisoners due to the policy by 25% (USA Today [1995]).
APPENDIX
Definitions of the Uniform Crime Reports Crime Categories

Murder and Nonnegligent Manslaughter
The willful killing of one human being by another. Deaths caused by negligence, attempts to kill, assaults to kill, suicides, accidental deaths, and justifiable homicides are excluded. Justifiable homicides are limited to the killing of a felon. Traffic fatalities are excluded.

Forcible Rape
The carnal knowledge of a female forcibly and against her will. Included are rapes by force and attempts or assaults to rape. Statutory offenses (no force used—victim under age of consent) are excluded.

Robbery
The taking or attempting to take anything of value from the care, custody, or control of a person or persons by force, or threat of force, or violence, and/or by putting the victim in fear.

Aggravated Assault
An unlawful attack by one person upon another for the purpose of inflicting severe or aggravated bodily injury. This type of assault usually is accompanied by the use of a weapon or by means likely to produce death or great bodily harm. Simple assaults are excluded.

Burglary
The unlawful entry of a structure to commit a felony or a theft. Attempted forcible entry is included.

Larceny
The unlawful taking of property from the possession of another. Examples are thefts of bicycles or automobile accessories, shoplifting, pocket-picking, or the stealing of any property or article which is not taken by force and violence or by fraud. Attempted larcenies are included. Embezzlement, "con" games, forgery, and worthless checks are excluded.

Motor Vehicle Theft
The theft or attempted theft of a motor vehicle.

REFERENCES


